



GARTH VICKERS

LEADERSHIP EXPERT & REVENUE
GROWTH STRATEGIST

International Keynote Speaker | *"Helping You To Maximize Performance, Fast-Track Future Leaders, And Skyrocket Profits"*

DISCOVER HOW A LEADERSHIP EXPERT CAN DRAMATICALLY IMPROVE YOUR SALES, PRODUCTIVITY, AND RELATIONSHIPS

There is a sense of calm, clarity, and worldly resources when a true leader speaks. Their words hit the rawest nerves, propel you to climb that one last step, and ultimately reintroduce you to the power from within. These are the qualities that Garth Vickers so effortlessly emanates the moment he steps on stage.

Meet Garth: He's got the smile of your best friend and the stories to match. Jamaican born and American driven, Garth exemplifies the mental fortitude and resilience only gifted to those that decided to trade in the cards that life handed them. Growing up in a 3rd world country, education wasn't a birthright and at the tender age of 8, Garth had to work to send himself to school. Selling mangos and sugar cane, he was able to buy the books and obtain the knowledge that he would someday impart on others.

INTERACTIVE WORKSHOPS PACKED WITH AUDIENCE ENGAGEMENT AND RESULTS-DRIVEN STRATEGIES

A sought-after international speaker, Garth has transformed the lives of tens of thousands from Atlanta to Africa. With over 10 years' experience in sales and leadership within small to medium size enterprises (hotel, insurance, healthcare, financial, education, non-profits), he's the guy that companies call on when they want to reduce their employee turnover to less than 5% and increase their annual revenues by 10% YOY. He teaches the secrets to successful sales and subconscious connection, how to unlock the buyer's mind to instantly gain a competitive edge, build dedicated teams with creative cohesion, and transform difficult customers to reoccurring buyers.

From the **CBS Radio** to **The Huffington Post**, Garth's gift of leading others to greatness is being welcomed with open arms. His keen sense of social dynamics is based on one simple mantra, "The happiest and most rewarding connec-

tions are because you made the other person feel at home." And that is exactly how audiences feel each time he picks up the mic.

POWERFUL KEYNOTES:

SALES

Secrets to Successful Sales & Subconscious Connection: How to unlock the buyer's mind to instantly gain a competitive edge, increase brand recognition, and skyrocket profits

- ✓ Outperform your competition by harnessing the power of body language
- ✓ Instantly ooze the charisma of master closers by utilizing primal messaging

WORKPLACE CULTURE

Cracking the Commitment Code: Access Vickers' synergy method to improve employee dedication, increase retention rates, and foster a winning workplace culture

- ✓ Maximize performance and drive by designing customized employee incentive programs
- ✓ Easily identify root problems through innovative communication and conflict resolution techniques

TEAM BUILDING & LEADERSHIP

Building Dedicated Teams with Creative Cohesion: Counterintuitive techniques to ignite peak performance, boost imagination vs. competition, and fast-track future leaders

- ✓ Increase confidence and creative awareness through glass ceilings breakthroughs
- ✓ Elevate professional development by using visual transference and empowerment imagery

INTERACTIVE WORKSHOP :

CUSTOMER SERVICE

***The Power of Mirror Mind-framing™*: How to advance customer service skills, easily transform difficult customers to reoccurring buyers, and become a customer loyalty magnet**

- ✓ Attract and maintain stronger customer relations by mapping facial expressions, body language, and tonality
- ✓ Instantly flip the buyers' no's using advanced resistance-spotting techniques

"Our agents are now producing more than ever using Garth's system... **generating a combined \$5M in target premium per year**. His unique sales trainings are powerful and have given us a competitive edge by educating our teams on understanding subconscious buying behavior."

- Moreen Wallace,
Managing Director-National Wealth Agency

CAREER HIGHLIGHTS & AWARDS:

- Honorary Doctorate from Global Oved Dei Seminary & University
- Certified Neuro-Linguistic Programming (NLP)
- Television/Print: Testimony TV, The AFRO Newspaper, Huffington Post
- Radio: CBS Radio , WPFW 89.9 FM, HOT 105 FM
- Partial Client List: Largo Financial Services (ACA), Little Samaritan CDC, Kiddie University CDC, Life & Annuity Wealth System, University of the West Indies, Love One Foundation, University of District of Columbia, The Palms Resort Negril, Kristyl's International Restaurant, Negril Tree House

"Garth's highly motivating team builder trainings have **cut turnover amongst staff from 15% to less than 5% per year**. His high-energy speeches leave our team highly engaged at the edge of their seats."

- Cassandra Williams,
New Horizon C.D.C ta/Kiddie University

"My resort would not be thriving today if it weren't for his **genius techniques and unique strategies**, which saved our floundering resort. He saved hundreds of thousands of dollars annually by streamlining our operations, reducing employee expenses and cutting down our cost of goods sold by 26%. He decimated our company debt down from \$1M to \$150,000 and brought the resort's net income up to 10.5%, bringing our resort and restaurant to TripAdvisor's #1. But, **the most dramatic change was the employee atmosphere**. Garth guided, motivated, and inspired the resort's workforce into a team of individuals who love their jobs and work toward the common goal of making their resort the best in the country."

- John Nelson, President-
The Palms Resort

HIS INVALUABLE WISDOM WILL CATAPULT YOUR EMPLOYEES' TO SUCCESS...

Book Garth at Your Next Event!

STAY CONNECTED WITH GARTH VICKERS:

